

Chapter 1 : Masonite International Corp. - Masonite Completes Acquisition of LEDCO

profitable growth Millicom's Q2 Results, EBITDA 1, acquisition will strengthen our overall position in Tanzania, delivering.

We continue to demonstrate excellent momentum within our key markets. Mobile saw growth driven by data whilst both Cable and MFS performed very strongly. Smartphone adoption is our winning card and drives increasing levels of data usage. In this quarter, we added 1. Yet barely more than just over a quarter of our customers have switched to smartphones. So our prize is to continue to expand our customer base and convert customers who have yet to upgrade to smartphones and data packages. In our fast-growing Cable business, we continue to see very positive trends in all key metrics and importantly in the adoption of multiple services per household. For example, more than half of our households now take two or three services from us. We closed Q2 with over 7. And we have only just begun. We are swiftly seizing the opportunity to grow to 10 million homes passed in Latin America over the next three years, largely through organic growth, to become the second largest cable operator in the region. Since joining Millicom I have been impressed by the range of Digital Lifestyle services we offer to our customers. For instance, Mobile Financial Services is another key component of our Digital Lifestyle offer, strengthening customer loyalty whilst supporting wider financial inclusion targets. In this quarter, we reached the milestone of more than ten million MFS customers. We have some excellent businesses. The Latin America businesses move from strength to strength; we saw strong performances from Colombia, Guatemala and Bolivia which drove another quarter of headline revenue growth. Further progress has been made in the recovery in Paraguay returning to revenue and EBITDA growth although, like many of our businesses, this was adversely affected by currency movements. In Africa, we focus on growing both volume and value. Underlying revenues have shown further improvements and there is positive momentum, although we saw challenging trading conditions in some markets, especially Chad where the security situation and economic condition has deteriorated. This acquisition will strengthen our overall position in Tanzania, delivering further growth prospects for the Group. We are currently awaiting regulatory approval on this transaction. Despite strong underlying growth, there were severe foreign exchange devaluations across many of our countries and this negatively impacted our reported growth. We have also continued our focus on reducing corporate costs, which fell for the fourth consecutive quarter. Having completed my first days as CEO I am convinced we are on the right track. The Digital Lifestyle is a great concept and we have articulated it further by more clearly defining an inspiring vision: We have mapped out a clear and detailed operational strategy for how we will achieve our goals, converting potential into profits and increasing the cash flow. We now have a roadmap to focus on two phases of opportunity in our fast growth emerging markets; building customer focused mobile products and services that can be monetised; and expanding our cable footprint to capture the emerging opportunity. Our strong and improving business performance demonstrated in this period and throughout the first half of the year is testament to the drive and commitment of our people. This opportunity, combined with our clear strategic plan to build and monetise the Digital Lifestyle, will deliver profitable growth. We have the firm foundations in place to continue to deliver customer and shareholder value. Capex remains unchanged as most capex is in US dollars 2 Capex excludes spectrum and license costs. If the call option is not exercised or extended beyond its 31 December expiry date, and in the absence of any other changes to the shareholders agreement with our local partner, the Honduran business will be deconsolidated and accounted for as a joint venture in Risks and uncertainty factors Millicom operates in a dynamic industry characterized by rapid evolution in technology, consumer demand, and business opportunities. Combine with a focus on emerging markets in various geographic locations, the Group has a proactive approach to identifying, understanding, assessing, monitoring and acting on balancing risks and opportunities. Conference call details A presentation and conference call to discuss results of the quarter will take place at Slides to accompany the conference call are available at www. Significant events of the quarter Corporate news 2 Apr Publication of our Corporate Responsibility Report 13 Apr Nomination Committee proposal for the Board 29 Apr Millicom statement about proposed merger with Telecable in Costa

Rica 15 May Millicom signs agreement to acquire Zanzibar Telecom 9 Jun Cablesur acquisition approved by Conatel in Paraguay Business news 24 Apr Publication of Q1 results 24 May Q3 results Contacts: The Millicom Group employs more than 16, people and provides mobile services to over 56 million customers. In , Millicom generated revenue of USD 6. All forward-looking statements in this press release are based on information available to Millicom on the date hereof. All written or oral forward-looking statements attributable to Millicom International Cellular S. Millicom does not intend to update these forward-looking statements. It also operates cable and broadband businesses in five countries in Central America.

Chapter 2 : Tech Data Corporation Reports Second Quarter Fiscal Year Results - Tech Data Corporation

An acquisition's strategic rationale should be a specific articulation of one of these archetypes, not a vague concept like growth or strategic positioning, which may be important but must be translated into something more tangible.

Chapter 3 : Driving Profitable Growth | Harvard Business School

Good performance, focus on profitable growth Stockholm, 21 July "Millicom is a growth story and in the second quarter we delivered strong underlying organic revenue and EBITDA, which rose 9.

Chapter 4 : Good performance, focus on profitable growth - Millicom International Cellular

Our targets and actions for profitable growth Investor Presentation - October 6 LTM Acquisition synergies Group Pulp & Paper 17 Q3 16 Q1.

Chapter 5 : 17 Profitable Pool Accounts in BOYNTON & DELRAY | The Pool Pros

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