

## Chapter 1 : Massachusetts Real Estate & Homes For Sale - Coldwell Banker

*This state-specific pre-license book is both a comprehensive resource and a perfect supplement to a general real estate textbook by addressing the broad spectrum of Massachusetts real estate laws, principles and practices, many of which are neither recognized nor practiced in other states.*

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## Chapter 2 : Massachusetts Real Estate: Principles, Practices, and Law - Ebook pdf and epub

*Massachusetts Real Estate: Principles, Practices, and Law / Edition 1* This state-specific pre-license book is both a comprehensive resource and a perfect supplement to a general real estate textbook by addressing the broad spectrum of Massachusetts real estate laws, principles and practices, many of which are neither recognized nor practiced in.

North Charleston, South Carolina, Ships to: It usually takes days for each book to be printed. Once the order is placed, books typically arrive in days. We always send the latest edition. Performance Programs Company; 1st edition January 22, Language: It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to make it easy for students to learn the material and pass their real estate exam. Prepare students for numerous career applications. Stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Massachusetts is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. They are perhaps best known for writing Principles of Real Estate Practice, a national real estate principles textbook used by over 60, students per year. Stephen Mettling has been a real estate educator and custom training program developer specializing in real estate over the past forty years. During that time he has written or co-developed over books, professional training programs and texts covering all aspects of residential, commercial, and corporate real estate for national trade organizations and real estate companies. Cusic, an author and educator, has been engaged in vocation-oriented education since David earned his Ph. D in linguistics from Stanford University. Specializing in real estate training since , he has developed numerous real estate training programs for corporate and institutional clients around the country including NAR, CoreNet Global, and the CCIM Institute. Author of Massachusetts-specific portion - Jane Somers Jane Somers has been a writer and educator for more than 30 years. She has directed the academic programs for a multi-campus college and has in recent years become an accomplished developer of online and classroom real estate curricula for a national real estate licensing organization, specializing in state licensing laws. Somers is also active in condominium association management and has served as president of a condominium owners association for ten years. Consulting Editor - Jeanne Barreta Jeanne has over 30 years public and private sector real estate experience in education, sales, leasing, planning and development. Her training career includes teaching real estate investment at Northeastern University and subsequently for her own license training institute, the New England Real Estate Academy. Brand New, Product Type: Very high amount of views.

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## Chapter 5 : State Specific: Massachusetts Real Estate: Principles, Practices, and Law, 1st E

*Principles of Real Estate Practice in Massachusetts contains the essentials of the national and Massachusetts real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Massachusetts license law.*

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*general real estate textbook by addressing the broad spectrum of Massachusetts real estate laws, principles and practices, many of which are neither recognized nor practiced in other states.*

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