

### Chapter 1 : Personal Initiative | Napoleon Hill Foundation

*Personal initiative is more than a fundamental requirement to achieving your goals, it's also about doing the little things that make your life and the lives of others, both at work and at home, more enjoyable.*

The first is the one who will give only what is asked for or demanded to get a job done. The second is the person who cannot even do what is required to get the job done. In my opinion, there is a third type of person who will have great difficulty achieving anything of lasting importance to themselves, or anyone else – that is the person who does not use good judgment or common sense when practicing personal initiative. Just as personal initiative, performed with logic and common sense will place a person ahead of the crowd, when practiced with poor judgment and a lack of discretion, personal initiative can be a dangerous, even destructive force. Recently, a person I know well asked if I had any contacts in Costa Rica that could assist her with a small project preparing some goods for international shipping. She asked me due to my having spent last year there and knowing a good many people with various skill sets. As it happened, I did indeed have a friend whose skills and integrity I trust, in the exact location needed to get the job done. After reaching out to him and briefly describing what was required, my friend accepted the job. Detailed instructions were sent as to exactly how the project should proceed and exactly what materials were required to meet the specifications for transport on cargo ships. I never gave the situation another thought as I was certain I had placed my trust wisely. BUT, my friend chose to employ personal initiative and sub-contract the project out to someone he thought was a shipping expert. The person he chose, employed personal initiative to prepare the goods in a completely different manner than what had been described. The subcontractor demanded more money to compensate him for the additional time his demands were refused – even though it had been his ill use of personal initiative and poor judgment which caused the situation. The situation has been uncomfortable at best. Had my Costa Rican friend checked with me prior to hiring someone else to complete the task, I surely would have dissuaded him from that course of action. My relationship is with him and it was to him that the opportunity was extended. Personal Initiative is one of the cornerstones of the 17 principles of success. Take away Personal Initiative and we lack that spark which ignites and fuels many of the other principles. In practicing the principle of Personal Initiative, we develop and enhance our mastery of other necessary components of Dr. However, it must be said once again, that Personal Initiative needs be exercised with generous helpings of sound judgment, discretion and Accurate Thinking. The story illustrated above is a small example of Personal Initiative without proper direction. Also, when exercised, Personal Initiative promotes our willingness to accept full responsibility for the mistakes of subordinates. For myself, I have learned not to assume that a project is proceeding as planned just because I have done my part and that my responsibility extends to a successful completion when I have made the recommendation of a particular person or service. Employing the habit of Personal Initiative helps pave the way for all the other principles of success. Just remember to engage your logic, common sense and discretion for best results!

**Chapter 2 : Taking Initiative - Career Development From calendrierdelascience.com**

*Personal initiative is a work behavior defined as self-starting and proactive that overcomes barriers to achieve a goal. It is argued that future workplaces will require people to show more PI than before, and that current concepts of performance and organizational behavior are more reactive than desirable.*

Your Rating - What do you think? We take your privacy seriously and we are working hard to ensure we comply with the new data protection laws. We want to make sure you continue to receive the latest newsletters, blogs, special offers and more. You are of course free to change your mind at any time – just follow the link at the bottom of any of our emails. Personal Initiative Personal initiative is one of the most important aspects of leadership training. Personal initiative is deciding to act, before anyone tells you to act, or before the situation demands it. Personal initiative is the act of using your own imagination and intelligence to see what could be done, to advance and improve upon your current situation. All great leaders have personal initiative. In relation to personal initiative, there are four character types. Please read the following four character types and decide, which one you think you most resemble. A person with a High degree of personal initiative This is the person who fulfils the definition of personal initiative. This person has the tendency to act, to do the right thing, before being told by anyone to act, and before the situation demands action. As a small example, this is the type of person who would see the kitchen bin is full, and so, on their own initiative, takes out the full bin-liner, and ties it up, and puts it out in the dustbin, then replenishes the kitchen bin with a fresh liner and puts the lid back. On a larger example, the person with personal initiative, sees there is an opportunity in the market place for a new product or service, the person creates a product or service, arranges the financing, and premises and staff and builds a business that services the needs of its customers, gives employment to its staff, pays its taxes and creates a profit for its owners. This is a Richard Branson type. This is level-one personal initiative. A slightly Lesser degree of personal initiative This is the person who does the right thing, but only if asked to do it. If not asked to do it, he-she may not think to do it. If asked to do something, then he-she would do the task without any argument. They would do it willingly and well. But they would not have done it if they had not been asked to do so by someone else. As an example, this is the type of person who would see the kitchen bin is full, and would then squeeze in another box by compressing the contents to allow his item into the bin. You see him do it and ask him instead, to empty the bin. Only then does he. The Job is done. With not much fuss. Not too much of a problem. But you wonder, "Why did he not see the bin needed emptying? Not much personal initiative This is the person who will do the right thing, but only if they are asked multiple times. They need to be told repeatedly to do something. They need to be nagged. Even to do the simplest of tasks. This is the type of person who would see the kitchen bin is full, and would then squeeze in another box by compressing the contents to allow his item into the bin. But instead of doing it, he argues. He says that it is not his job; that he is too busy, that it is not his turn; that we have cleaners for that. You have to have an argument with him and he eventually does the task. But he makes such a fuss. A simple task becomes a problem. You walk away from him and wonder: Zero personal initiative This is the person who will not do what needs to be done, no matter how many times he is told. No matter how bad the situation gets. No matter how obvious the need to act becomes. This is the person who is almost suicidal in their lack of personal initiative. This is the type of person who would see the kitchen bin is full, and would then squeeze in another box by compressing the contents. But instead of doing it, he argues, that it is not his job; that he is too busy. He point-blank refuses to do it. Not only that; but his work is always late. He is badly dressed. He has stains down the front of his shirt. He drinks too much alcohol. His car has no insurance. His relationships are a mess. His health is poor. His hygiene habits are worse. It is obvious that he needs a major overhaul on his life systems, and yet he does nothing to make anything better. This is the guy who has no personal initiative. This is a person who has no personal initiative. And he is in deep trouble. Do you know anyone who is A level one personal initiative - a Richard Branson type? A level two - will do it only if asked, type? A level three - will do it only if nagged a thousand times, type? And the all important question - which type do you most resemble? You cannot achieve the goal you failed to set. So the first step to achieving your

goal is to set it. Then you need to communicate the goal to others and you need to handle the inevitable conflicts and problems you will get whenever you try implement your plans. This course will help. Blogs by Email Do you want to receive an email whenever we post a new blog? The blogs contain article minutes long - ideal for reading during your coffee break!

## Chapter 3 : 9 Ways To Take More Initiative At Work

*The Concept of Personal Initiative: An Overview of Validity Studies Doris Fay and Michael Frese Department of Psychology University of Giessen Construct validity of an interview measure of personal initiative (PI) is examined in.*

Now imagine having achieved it? What does it look like? What does it smell like? What does it taste like? What does it feel like? How do you feel? The ONLY way in which you will experience the joy, beauty, and fulfillment that will come by achieving this goal is if you use your personal initiative. What is Personal Initiative? Dwight Turner, a newspaper columnist, defines it this way: It is the enemy of procrastination. Without personal initiative, you cannot be successful. How Does One Achieve Success? Napoleon Hill talked about personal initiative at length in his 9th principle of success. Instead of drifting through life doing only what is required, successful people do the extra things that bring more meaning to life. No one told Fred Smith to start FedEx; he started it using his own personal initiative. No one told Sergey Brin and Larry Page why they should start Google; they did it using their own personal initiative. No one pushed me every day to do the things that were required of me to achieve my goals; it was the consistent use of my personal initiative that allowed me to achieve them. No matter what your goal is—becoming a remarkable mom, an honor student, an outstanding athlete, a top-producing sales person, or the owner of your own business—if you are going to be successful you must use your personal initiative to do the little things required of you to succeed. Why Do Little Things Matter? In a sense, your personal initiative is noticing and being aware of the things that need to be done without being asked. One of my fundamental beliefs is that the only way you will have personal initiative to do big things is by first using it to do the little things. Every big success is made up a great number of little successes, each of which requires personal initiative and many of which are so small and insignificant that only you notice, but they all add up. What Are the Hidden Benefits? People who use their personal initiative are more respected and have greater influence. People who consistently use their personal initiative to advance their careers are those who are at the top of the pay scale in their profession. You will have the edge at everything you do because you will stand out as a person worthy of being noticed. I not sure of the reason, but I see fewer people using their personal initiative to advance their lives forward than at any time in my life. This is your opportunity to step up your game and distinguish yourself from the growing number of apathetic people. This is your chance to use your unique talent, skill, and ability to achieve the things that are important to you. I want to challenge you to start doing the little things that require personal initiative. As you build your confidence in doing the little things, then start stretching yourself to do the bigger things. Continue this process and allow each success to build on the prior one. Todd Smith is a successful entrepreneur of 34 years and founder of Little Things Matter.

*Personal Initiative starts by saying and attracting the things we want. My first Positive Affirmations and my first personal initiative started when I went to the Mercedes Dealer and picked up a brochure of the car I wanted.*

Being the Sixth Principle out of seventeen success Principles should give you a better sense as to the importance of Personal Initiative in relationship to the overall 17 Keys of Success. I equate initiative with action, personal action. Things will only begin to happen when you start to make things happen. You can have the best plans, ideas and thoughts in your mind and nothing will happen until you take action. You can begin by taking one step and then taking another step and continuing the steps to cover the thousand mile journey. Starting and finishing what you set out to do is taking personal initiative. Do something positive and get off the fence. Do the things you have to as fast as you can so that you can do the things you want to do as long as you can! Personal Initiative is something we are all born with. Here is an example of how you use Personal Initiative: Once you gained your balance, you learned how to take one step after another step. And you would fall and then you get up and you eventually learned how to walk fluidly. So you also learned to skip, jog and run. As you got older somehow you stop taking new steps and instead you take less steps. You stop jogging and stopped running and the older you get the less Initiative or actions you take. You stopped pursuing your goals and dreams. You get so busy making a living instead of creating a life style. You may have forgotten about taking Personal Initiatives. So you may ask what one can do to become successful, what can I do to have all the things I want from life with the power of Personal Initiative. Like the Journey of a thousand miles, as your first step you should have a road map, you should make a list of all the things you want from life. You can call this your goal list, your want list, your bucket list or your wish list. To make it easier for you to make your wish list pretend that money is not object. Let your Imagination flow whatever you want and wish for and write it down. Now, writing down your goals, wants and wishes is the first step towards Personal Initiative. The second step is to assess what needs to be done to accomplish the goal or destination. Take inventory of your resources and become resourceful. Now that you just read this take action and create a life style. In taking action the most important thing to do is engage all your senses. Seeing, Hearing, Tasting, Smelling and Feelings act as if you already have what you want. Writing, verbalizing, visualizing, smelling and feeling success is how you initiate personally. I realized most of my thoughts were negative. I realized I hated life. Most people are not happy by choice of their own thoughts. This is one of the areas we can all start to make immediate changes. Are you always thinking negative thoughts such as I never have enough money or I have too much month at the end of the money? Or do you say I am always broke or do you say that cost too much. I quickly learned that we are and become what we think about. Negative thoughts will get you negative results and positive will get you positive results. I also learned that by saying anything over and over will create and start the Personal Initiative. I learned positive affirmations. I first proved this to myself when I set my first goals to own my own home, to own my first brand new Mercedes Benz and to become a millionaire. Personal Initiative starts by saying and attracting the things we want. My first Positive Affirmations and my first personal initiative started when I went to the Mercedes Dealer and picked up a brochure of the car I wanted. I remembered that speaking the affirmation in the present tense is the major key for successful results. This formula really works I have owned four Brand New Mercedes over the last forty years. For years, every day, I would say I am a millionaire, I am a millionaire, I said this until I reached my goal. Visualize, Verbalize and Actualize! I have used these same techniques by owning many homes, businesses, becoming a millionaire and being blessed with good health. By the way this also works especially with your Health. Say this to yourself right before you drift off to sleep and right when you wake up in the morning. Try doing this for 21 days and see what happens! So as you have read and learned how I use Personal Initiative, I challenge you to start becoming aware of your thoughts and make the efforts to stay in the Positive Mental Attitude and start your own Journey of a thousand steps by using your Personal Initiative to create your own positive personal affirmations. Do it right now!!

### Chapter 5 : Personal Initiative – The Good, The Bad and the Ugly! | Napoleon Hill Foundation

*Initiative is all about taking charge. An initiative is the first in a series of calendrierdelascience.comtive can also mean a personal quality that shows a willingness to get things done and take responsibility.*

They foster the realization of innovative ideas in various industries and contribute to constant development. Here are nine tips to help you be one of those proactive professionals and take more initiative at work: Never Stand Still People who do the things the way they have always been done will in the best case get the same results all over again. Thereby, for standing out you need to be creative. You should constantly search for new solutions and more effective approaches. Ideas are the most expensive matters nowadays and so far the best contribution you can offer to your organization. Do More Than is Required Of You Ability to perfectly implement the delegated tasks is, of course, an important quality for being effective at work. There may be a plenty of people in your organization who succeed in that. Try to do something extra all the time. One important rule is to concentrate on areas where you can generate the most visible and remarkable results. We have the same concept in the workplace too. If you decided to take initiative at work, then think about yourself as a team member. This means that each success, each achievement of the organization is yours as well. Corporate prosperity will lead to your personal prosperity too. As soon as you establish this mindset you will start caring about each detail and dedicating all your efforts to achieving profound outcomes. Then go ahead and speak about it. There is always need for fresh, powerful concepts. If your suggestions are based on broad research and adequate facts, then you have a great chance to see them being realized in the near future. It is extremely important in any sphere, place, or circumstance. Your confident gestures, voice, and behavior will have a crucial role on your way up the career ladder. So, develop your self-confidence all the time. Focus on your strengths and build on them to realize your goals. Consider Every Opportunity Opportunities are hidden everywhere, and people who see them are the ones who prosper. Make a habit of constantly asking yourself: Gradually you will find the answer. You may see a chance to show your unique professional abilities. You may discover a possibility to take up a perspective project, which will open new career horizons. All you need to do is analyze and act. Always Be Prepared Tackle new skills and refine your abilities all the time. You learn and grow by challenging yourself. This will give you the knowledge and confidence to show more initiative in current or upcoming projects. It is better to be prepared for an opportunity and not have one than to have an opportunity and not be prepared. That is why you should aim high and constantly grow both as a person and a professional. As soon as you see a chance to use the acquired competence, go ahead and do that. But they persisted and won. If you have a firm foundation for certifying the success of your insight, then do your best to convince others of its importance. Each situation may require a different approach. Find out the best one to promote your ideas depending on a current circumstance. Ask Too Many Questions To take initiative you should know how things work and how you can improve them. For this purpose, try to observe everything going on around you as much as you can. Be curious and ask questions. Try to find out how the things work and analyze each situation. This will give birth to new ideas and ways to contribute to the growth of your organization more and more. She is passionate about empowering people to use their potential to the fullest and achieve their greatest goals. Find her on Twitter and LinkedIn.

### Chapter 6 : initiative - Dictionary Definition : calendrierdelascience.com

*Personal Initiative the dynamo that pushes the faculty of the imagination into action. It is the process of translating your definite major purpose into its physical or financial equivalent.*

### Chapter 7 : Personal Initiative by Napoleon Hill and the Napoleon Hill Foundation

*Even the best systems in the world will not work if you don't have the personal initiative to focus, work hard and put some personal initiative into the process. Your personal initiative is the fuel that makes the impossible possible.*

### Chapter 8 : personal initiative - Portuguese translation “Linguee

*One way to show initiative at work is to invest time and energy into performing current job tasks extremely well. Employers value workers who show dedication to their job by doing things such as working extra hours to ensure a task is completed on schedule. In addition to performing regular tasks.*

### Chapter 9 : personal initiative - definition - English

*(In your personal life, the key to developing initiative is to set clear personal goals, and then to work steadily towards achieving them.) 2. Build Self-Confidence.*