

## Chapter 1 : About Us - Mayo Construction

*A Sample Construction Company Business Plan Template. The Construction Industry Overview; The construction industry can comfortably boast to be responsible for the infrastructural development of the world. As such, the development of any country or city can be said to be the handiwork of construction companies and other stake holders.*

Bureau of Labor Statistics reports that the construction industry is one of the largest industries in the U. Among these businesses, 68 percent of companies within the construction industry employ less than five individuals. Though small, the many businesses within the industry provide aggressive and continual competition. Create a business description for your construction business. Provide the address and contact information for your headquarters. Identify enough job variation within your specialty to maintain consistent work throughout the year. Create a list of construction services that your business will provide and identify the price for each service. Ascertain your target market and determine what areas your business will service. Target residential and commercial property owners for your plumbing business, for example, and provide services, such as main drain cleaning, pipe excavation, and repair and general plumbing services to provide consistent work throughout the year. Define the strategies that your construction business will use to capture and maintain your customers. Include your selected advertisement methods and costs, along with retention strategies, such as quality, exclusive designs and competitive prices. Explain the steps and strategies that your business will use to compete with these businesses and overcome the strengths of those businesses. Focus on products and services, as opposed to prices as price wars can be costly and risky. Explain the bidding process that your construction business will follow. Identify the suppliers and vendors that your business will use for inventory. List the costs and delivery methods for each item, as well as the names and contact information for those businesses. Show the steps and costs that your business will incur to obtain permits and licenses that are needed for each contract. Provide information on the bonding company that your construction business will use. Include the type of bonds your company will use, such as bid bonds, performance bonds and payment bonds. Identify the terms of the bond insurance and the base fee that will apply to those policies. Explain how you will plan your production schedule for each contract. Provide details on the procedures your construction company will use to ensure quality. Identify if your business will use employees, contractors or a combination of both. Include the number of workers your business will need, along with the hourly pay of the worker. Ascertain if your employees will be union or nonunion laborers. Make a list of the tools and equipment that your construction will require to complete its contracts. Identify whether the equipment is rented, leased or purchased and include the costs for each item. Provide information on any applicable warranties or insurance policies that will cover potential damages or maintenance requirements. Identify the accounting method that your construction company will use cash or accrual. Consult with an accountant to determine the best method for your particular construction business. Complete a personal financial statement for each owner of your business. Complete a balance sheet, income statement and cash flow statement for the construction business. Make realistic projections and assumptions for your business and explain how your business will maintain its financial records. Create an executive summary for your construction business. Introduce your company and its owners. Create an appendix for the plan that consists of supporting documents, such as tax returns, supplier agreements, insurance policies and license approvals.

## Chapter 2 : Construction Business Plan

*Road Construction Business Plan - Allowed to my own website, with this moment I will provide you with concerning Road Construction Business Plan And today, this can be the very first graphic.*

Civil Engineer Responsible for preparing bids for tenders, and reporting to clients, public agencies and planning bodies Ensures that sites meet legal guidelines, and health and safety requirements Assesses the environment impact and risks connected to projects Responsible for judging whether projects are workable by assessing materials, costs and time requirements Draws up blueprints, using Computer Aided Design CAD packages Discussing requirements with the client and other professionals e. We know that it will be a bit difficult to compete with already established construction companies in the United States especially because we are new in the industry. In order to properly position our company for growth and to favorably compete in the construction industry, we engaged the services of a Dr. It is important that we know our strength, our weaknesses, and the opportunities that we can leverage on in the industry and the threats that we are likely going to be confronted with. With that, we will be able to map out strategies that will not only help us to survive in the industry but also to build a global construction brand. Shannon Berg Construction Company can confidently boast of having a competent and highly experienced management team who are regarded as some of the best hands in Michigan. Although we are a new construction company, but our president and board of trustee are respectable people in the United States of America who have served the US government in various capacity; we are a construction company that has the right network that is suitable for the kind of business we are into. Well the fact that we are a new construction company could count as a weakness. It is normal for clients to think twice before awarding construction contracts to newbies in the industry. Another weakness that can count against us in the industry is the fact that we may not have the financial muscles to drive the business the way we ought to drive it. We require huge financial base to be able to acquire some of the latest heavy duty construction equipment. Our business concept, our mission and vision puts us at an advantage in the industry. We will start small to build trust within Grand Rapids, Michigan and there are loads of opportunities for us there simply because we are well positioned to work with both the state government and the highly organized private sector. Generally in the construction industry, both the already established construction companies and start up construction companies are subject to threat from government policies, global economic downturn and unforeseen natural disasters disasters that may cause setback. These are the threats that we are likely going to face as a newbie construction company in Grand Rapids, Michigan. Another threat that we are likely going to face is the arrival of a big construction company in the location where our business has strong presence. Most players in the construction industry are fully aware that the government of any country or state is the biggest clients they can get and they do all the lobbying and horse trading to ensure that they get government contracts. No doubt there are loads of big time investors that have stakes in the construction industry, but one thing is certain, there is room big enough to accommodate both the big construction companies and the small construction companies. What smaller construction companies need to do to survive in the industry is to concentrate on developing estates, schools, hospitals and hotels et al before bidding for big construction contracts like road construction, bridge construction, dam construction and skyscrapers et al. Another obvious trend in the construction industry is subletting of contracts. It is now obvious that construction giants leverage on their brands to win contracts and in some cases after they have won the contract, they will go ahead to sublet the contract to smaller construction company that they trust can deliver to execute the project at an agreed fee that will be good enough for both parties to make profits. Smaller construction companies position themselves to be able to leverage on such opportunities once it present itself. Target Market Our target market cuts across governments at all levels and countries, the organized private sector and people of different class and from all walks of life. We know that our selling points will be our excellent and timely delivery of construction projects using global best practices. We will start with the local market, people, organizations and the government in Michigan, but we hope to spread our nets to clients from other states in the US and thereafter other countries of the world. Shannon Berg

## DOWNLOAD PDF ROAD CONSTRUCTION BUSINESS PLAN

Construction Company will be known for working with smaller clients various individuals as well as working for bigger clients various governments and organized private sector. Below is a list of the people and organizations that we have specifically designed our services for; Families Organized private sector Corporate organizations Land Owners.

*Fosse Commercial Contractors construction business plan executive summary. Fosse Commercial Contractors, an established general contractor, plans expansion, changing target markets from residential to commercial building projects.*

Hand clearing with a shovel is effective when the work load is light or the presence of structures e. With a grader, the following procedure is followed: Flag all culverts and cross drains 2. Remove snags, rocks, and other hazards before grading begins 3. Cut only the ditch bottom and shoulder; avoid undercutting the cut slope; do not redress the cut slope 4. Spread fines into the road with surface reworking 5. Avoid working around culverts or other channel crossing structures so as to minimize damage to inlets Debris in and around culverts should be removed by hand or by grapples or tongs rather than by heavy equipment working directly in the stream. Stream channels should be completely free of floatable debris branches, leaves, small logs, construction material, garbage, etc. If plugging of a particular culvert occurs frequently and a debris deflector or "trash rack" was not included in the original design, one should be installed as part of the maintenance program. All-season roads will require continual monitoring for surface and subgrade wear or deterioration. Rutting and loss of ballast often occur during rainy season use. Snow removal equipment can also destroy the road surface by removing or altering the crown and removing ballast. A plan should be in place to provide ballast when necessary to maintain continued use of the road. On non-surfaced roads, a grader on the first pass should move material from the shoulder to a windrow in the center of the roadway. On the second pass, the blade should be centered on the windrow and continue working along the roadway. The blade should be adjusted so as to provide a slight slope or crown and should avoid cutting too deep into the road surface. Any excess material should be stored in the berm--not sidecast over the edge of the fill. A wide variety of chemicals are commonly used to treat road surfaces to minimize wear, reduce dust, or de-ice. However, many of these products provide only minimal benefit and represent a potential hazard to water quality US Environmental Protection Agency, Oil based dust palliatives must be used very carefully where the potential for entering surface or groundwater exists. Likewise, salts such as sodium chloride NaCl and calcium chloride CaCl<sub>2</sub>, along with additives to prevent caking, rust, and corrosion, can cause acute and chronic toxicity in aquatic organisms and fish, contamination of groundwater supplying public and domestic water users, and death to vegetation adjacent to the road. Maximum salt concentrations can be found at soil surfaces nearest the road, but because they can be readily leached, salts can easily enter groundwater. High concentrations of salts have been found in streams during dry season low flows when the major component contributing to stream flow consists of groundwater. Sulfite waste liquor from pulping operations is used extensively for dust abatement, however, it too has a potential for adversely impacting water quality through its high biochemical oxygen demand. Fortunately, though, the BOD-containing agents in pulping liquors will oxidize rapidly on the road surface. Controlled application during dry weather to prevent runoff will minimize impacts. Herbicides used to control roadside vegetation represent the final class of road maintenance compounds that present a potential health or water pollution hazard if used incorrectly. Compounds such as dioxin, contained in 2,4-D and 2,4,5-T, are extremely toxic even in minute quantities. Practices and methods to help minimize impacts from road chemicals include: Use only as much chemical as needed, both in concentration and rate of application, to provide the desired effect. Chemical manufacturers provide detailed information on the label of the container concerning dilution requirement, application rate and method, worker safety precautions, spill cleanup procedures, and other useful information. Be aware of weather conditions. Do not apply chemicals immediately prior to or during rainfall. Provide adequate training, performance standards, and supervision of application personnel and equipment. Perform trial applications to determine if calculated application rate is adequate. Keep records of chemical compounds used, the target species identified, concentration and application rates, vegetative growth stage pre- or post-emergent, any unusual vegetative or environmental factors present during the application, and results of the application. Use extra caution near streams. Avoid applying chemicals where the road crosses a channel and for 20 m 60 ft on either side. If necessary, provide a

filter strip between the road and the stream. Prevent spillage near or into streams. Do not, under any circumstances, discharge unused chemical into a stream. Disposal of excess chemical and container treatment. Clean and rinse equipment and storage containers in an area where waste water can be safely collected and treated. If necessary, collect and ship excess hazardous chemicals to an authorized hazardous waste disposal facility. This concept is similar in practice to that dealing with emergency measures used in fire control. The purpose of the plan is to: Prevent loss of life or injury 2. Prevent damage to soils, streams, fisheries, and other resources 3. Provide for efficient, economical, and necessary use of available finances, equipment, and personnel 5. Evaluate structural and resource damage when it occurs and determine needs for corrective measures to prevent further damage Necessary items to include in a storm response action plan are: A system to collect and analyze weather, soil, and road conditions 2. A communication system between personnel responsible for activating the storm action plan 3. Establishment of organizational plans and responsibilities for prevention and control of storm damage 4. Methods of financing and documenting costs of personnel and equipment; outline of individuals authorized to use finances, personnel, and equipment 5. Telephone numbers for providing public information and communication with law enforcement and other public agencies 6. Provisions for monitoring the effects of storms and efforts to prevent damage; reconnaissance and estimates of extent of damage to structures and resources; preliminary cost estimates 7. Storm damage reporting procedures Weather data should be collected daily and should include daily amounts of precipitation, cumulative precipitation per storm, total per season, month, etc. Additional or more frequent information updates can be requested as conditions warrant. For each condition, a specific set of activities ranging from observation to full region-wide patrols and work teams will be identified. In the first instance, if the interval of non-use is relatively short, a physical barricade blocking all entrances to the road may be all that is required provided that periodic checks are made throughout the non-use period to ensure that road drainage structures, erosion control measures, and other slope protection measures are functioning properly. A barricade may consist of a locked gate or a variety of crude barriers constructed of native materials--rock, slash, cull logs, etc. If periodic checks and maintenance cannot be performed e. These measures might include installing a system of rolling dips or water bars, outsloping, and stabilizing all cut and fill slopes see Chapter 4. Scarification and revegetation of exposed surfaces, including the roadway itself, may be appropriate depending on the type of road surface, the potential for erosion, and the non-use period. When an extended non-use period is planned and the risk of environmental damage from failure is significant, a partial restoration of the original ground profile may be considered. The objective here is to convert a portion of surface water flow back to subsurface flow and to provide more efficient surface runoff capacity. An effective method, called "Kanisku" closure, can be used on sideslopes less than 60 percent and is illustrated in Figure If terrain and road conditions permit the use of this technique without significant loss of soil over the edge of the fill, this procedure can be accomplished with an angle-blade bulldozer. This technique is not appropriate on end haul constructed roads, on ballasted or surfaced roads, on some soil types, or in regions with high precipitation. Stream crossings on intermittent-use roads require special attention. In addition to guidelines presented elsewhere in this book, design, construction, and maintenance considerations for intermittent-use roads include: Minimize the amount of culvert fill. Use generous culvert end area estimates. Design for permanent installation. Plan for supplemental maintenance checks if there is any doubt as to the ability of the installation to withstand heavy storm events. If a stable installation is technically or economically infeasible, include subsequent culvert removal if it can be accomplished with minimal water quality impact. If not, avoid the site. Temporary log stringer bridges can be used when a stream crossing installation would require a large amount of fill. With short non-use periods, it may be more economical to design a "longer life" temporary bridge and leave it in place. With longer non-use periods, it is advisable to use a minimal cost structure and remove it after use. For channel crossing structures that have functioned satisfactorily for years, the best solution, in most cases, is to leave it in place and restore it to its original condition remove debris, clean ditches, revegetate side slopes, reshape road surface crown. For those crossings having a high failure risk, continued maintenance or partial or entire removal are the only choices, difficult as they may be. If removal is chosen, the use of proper equipment and attention to timing can aid in reducing the severity of water quality impacts. If total removal cannot be

accomplished for technical or economic reasons, a possible solution is a relief dip in the culvert fill Figure A relief dip does not preclude the need for stabilization, but, rather, reduces the water quality impact upon failure by directing the course of overflow water and reducing the amount of available sediment. In the case of permanent closure, methods described above may be appropriate, making sure that all culverts and bridges are removed and excess fill is hauled to a safe disposal area. Additionally, it is also desirable to break up the road surface with deep penetrating hydraulic ripper teeth. This aids in restoring soil permeability and enhancing revegetation. For esthetic reasons, it may be desirable to completely restore the original ground profile, or "deconstruct" the road. One way to accomplish this is to temporarily store excavated material and then pack it back into the roadway following use. More commonly, excavated material is side cast, and following use, pulled back up into the road prism with hydraulic shovel or dragline. On slopes greater than 60 percent, it is highly recommended that excavation and side cast pullback be accomplished during the same dry season. After deconstruction, the site is revegetated including tree establishment where appropriate. Follow-up planting or fertilizing may be necessary for several years following restoration. Relief dip reduces the potential impact of culvert failure by reducing the amount of potential sediment. Logging roads and protection of water quality.

*Click here to view this full business plan. Construction Business Plan Executive Summary. Introduction Fosse Commercial Contractors LLC is a small construction company formed from the merger of Fosse Painting & General Construction and West General Contractors.*

Investment ideas How to Start a Construction Company With No Experience Are you interested in starting a construction company , even if you have no money and experience? Do you need a sample construction company business plan template? If YES, then i advice you read on. In both the developed and developing countries, the demand for construction services is ever on the high. This is due to the increasing demand for buildings and structures meant for various purposes, as well as renovation of existing ones. If you are handy with tools, you can do more than just keeping your living quarters in good condition. You can consider monetizing your skills and experience by starting your own construction company. This is a good opportunity for you to become your own boss and set your own working hours. However, even if you are planning to set up a small one, you must bear in mind starting a construction company requires a lot of groundwork, careful planning, and organization to increase your chances of success. The following are the steps involved in setting up a construction company: Write a business plan Crafting a business plan for your proposed construction company is very important. It will highlight how your proposal will come to fruition, and it will include the steps you will take in order to achieve this dream. It will also include the time frame, funding, and other inputs that will go into setting up the business. Remember that you may need to submit a copy of your business plan to third parties if you are planning to apply for debt or equity funds. And your chances of getting the needed funds will depend on how detailed and accurate your business plan is. Find a good location for your business After sourcing for the funds needed to start your construction company, you should find a good home base for your construction startup. You will need a large storage space for your tools and equipment, parking space for your vehicles, and office space for your key staff. For a start, you can consider starting the business from your home provided there is some space to keep your equipment. But as your business grows, you will need to move to an official site. Learn the rules One of the most important, yet often overlooked steps to take when starting is a business is learning the rules and regulations that govern the business. So, you will need to find out about the regulations governing the operation of construction companies in your city, state, or country. You can start by approaching the appropriate agencies and find out about how to register your business name, how to obtain your business license, how to obtain your business identification number, and other necessary requirements. Also, you need to find out about the fees for licensure and certification. In addition, you should approach an attorney or accountant to find out about your tax requirements as well as the documentations you need to keep on file for deductions and in case of an audit. Aside that learning the rules and playing by them will give you rest of mind, it will also make your customers feel more comfortable about hiring your services. Gather and check your equipment Take an inventory of your tools and equipment. Check each of them to ensure that it is in good working condition. Service any equipment that needs to repair, and replace those that are too old or damaged beyond repair. Hire competent people to work with you You will need to hire skilled individuals to work with you. However, you must ensure that they are able to deliver high quality work, since the quality of their work can make or break the reputation of your company. Also, you must decide on whether you will hire them permanently or only when you have projects to handle. You might need to hire sub-contractors whenever you land projects that are too huge for your company to handle alone or that require more expertise and equipment than your company can offer. You must also ensure that these sub-contractors are able to deliver the same quality of work as your company, since your clients will attribute any good or bad results to you. Market your business This is where the need for a construction marketing plan comes into play. After getting everything set, you can start spreading word about your construction company. Start by talking to family and friends. And utilize all the contacts you may already have in the construction industry. In addition, you should advertise your new construction company in various media outlets that appeal to your potential customers. You can offer discounts to your first few customers as a way to compel prospects to give

your business a trial. You can set up a small website that advertises your company and describes your services. But be sure to include your contact details, so that prospects can easily get in touch. You can also advertise on various online channels that appeal to people who might need your services.

## Chapter 5 : Construction Business Plan | Entrepreneur

*Road construction company startups: The body of your business plan should cover several areas in detail. Give the reason for the business being established - include business goals, for example, whether ambitious growth is desired or a regular, steady trading level.*

Making a Profit in Construction The company has successfully operated in the Houston area for the past ten years working on both small and large scale construction, repair, and alteration projects focusing on residential contracting. With the business boom that is occurring in our local area and the desire to improve overall profit margins, the company is planning to shift its target market from residential clients to the larger commercial customers. This business plan will lay out our goals and tasks to make this transition successful and create enough market share to succeed in this highly competitive market. In the original company was merged with another small scale local company, West General Contractors and the company began to bid successfully for larger scale projects. As part of its growth and altered focus, FCC is planning on changing its charter from a limited liability company to a class C corporation registered in Texas. This will allow FCC greater access to investment funds to fuel its growth. Services Fosse offers comprehensive services designed allow the company to do whatever it takes to finish a project. Some of these services include; design work, remodeling and alterations, permitting, site preparation, carpentry, cement foundations, painting, and plumbing and utilities installation. In addition, skills Fosse lacks can be subcontracted. The Market The Houston area is booming at this moment, overall business growth during the past seven years has averaged approximately 9. This makes for a very attractive market for Fosse Commercial Contractors. We will be concentrating on the customers that will provide us with the greatest margin, in other words those clients desiring office building construction. This is the fastest growing segment of commercial clients requiring our services. The other categories that we will serve include the restaurant segment, the special facilities segment, and all other potential commercial clients. Significantly expand into the commercial and office building contracting market to improve profit margins and increase local market share. Expand services and decrease costs by creating a permanent painting crew, as well as adding a bookkeeper and an accountant to our staff. Begin to market and offer services in the San Antonio area in preparation for opening an office there in Year 4. Fosse maintains the highest standards of service in the commercial construction industry. In order to achieve a defensible position in this environment, Fosse must concentrate on the following tasks. Secure at least five large scale commercial contracts over the next three years. Expand our customer base through expansion into other geographic areas to retain a sufficient level of profitability. In the original company was merged with another small-scale local company, West General Contractors, and the company began to bid successfully for larger scale projects. The company plans to implement this change by the middle of Year 1. As part of its growth and altered focus, FCC is planning on changing its charter from a limited liability company to a class C corporation registered in Texas, allowing greater access to investment funds to fuel its growth. Robert Fosse, who had worked in the residential construction business for ten years began his own company, Fosse Painting and General Construction in the Houston area. For the next eight years the company grew slowly, working mostly on small scale residential projects while gaining a reputation for quality services and reliability. In the original company was merged with another small-scale local company, West General Contractors and the company began to bid successfully for larger projects. The company plans to implement this change by the middle of The company is expecting to alter to a Class C corporation chartered in Texas in This will create greater investment opportunities through the acquisition of investment capital from a limited number of shareholders. Services Fosse offers a comprehensive package of services designed to allow the client to work with one of our managers and create a project the company can carry forward to completion. Some of the myriad services Fosse offers are:

## Chapter 6 : Road construction Business Plan

*This sample construction business plan template is just the right format for any road construction company to give its business plan. The template has superb responsive features. This allows the user to navigate easily throughout the template.*

It documents a vision for what you want your company to achieve and provides a road map for how to get there. The goals can be organizational, such as developing better customer service than your competition; transitioning to a new construction specialty; or improving the quality of your work output. They can be marketing-oriented to attract new customers or they can be finance-oriented to improve profitability or get payroll financing at the bank. **Mission Statement** Your mission statement is the heart of your business brand, and the brand is what your company looks like to potential customers. Write your mission statement to express, in one or two sentences, what your company does, for whom, where, when, why and how. We specialize in on-site design consultation and quick turnaround to meet the highest standards of our customers, and use only the finest woods and artisan craftsmanship. If you are having trouble with consistent profitability, your goal might be to improve your pricing, work contract, collection procedures or bank financing. The best way to identify a goal is to make a list of problems in your business and prioritize them. Do not turn all your problems into goals. Take only one or two at a time or you will be overwhelmed by your strategic plan. Look at your goal in terms of the Strengths, Weaknesses, Opportunities and Threats associated with that goal and your current business situation. SWOT analysis is often more productive if done in a group, so consider inviting your key employees, suppliers or best customers to participate. Take each quality separately and list the comments. You might discover that one of your weaknesses is not having someone to answer the phone while you are out in the field. Or maybe you have missed an opportunity to market to local architects. **Write Your Strategic Plan** Writing out a strategic plan might be the hardest part of the process. However, a written strategic plan is a great road map to review to make sure you are putting all your good ideas into action. Start with your mission statement, then provide a detailed description of your goal. List the results of your SWOT analysis for that goal and your plans to optimize the positives and reduce or control the negatives. Include an action plan, which is a schedule of activities that will lead to your goal, with dates and benchmarks. A benchmark is a sub-goal, such as compiling a list of 25 architects to contact. When you have that list finished, you have reached a benchmark. All your benchmarks should lead to the satisfaction of your goal. Next, estimate the costs and benefits of your plan. Make the necessary adjustments to your strategy and begin your action plan again. Keeping your written strategic plans for future reference is a great way to have a library of ideas to consult when business gets either too slow or so busy you need to expand.

## Chapter 7 : How to Start a Construction Company With No Experience

*Can you email me a road construction business plan, i live in Namibia in town called Rundu. Charles calendrierdelascience.com said on November 22, Hi, have an Associates in Construction Technology, Bachelors of Science in civil engineering and have been working in the field of road construction for sometime.*

## Chapter 8 : Strategic Plan for a Construction Company Business | calendrierdelascience.com

*Looking for a sample business plans for construction, engineering, consultant, contractor, and other building trade businesses? Take a look at these free sample business plans. These, and hundreds more sample business plans, are included in LivePlan. It's the fastest way to create a business plan for your business.*

## Chapter 9 : A Sample Construction Company Business Plan Template

*Construction Company Business Plan 2 Template - Download Now. Simply fill-in the blanks and print in minutes! Instant*

# DOWNLOAD PDF ROAD CONSTRUCTION BUSINESS PLAN

*Access to 1,+ business and legal forms.*