

What are the 6 Higher Faculties of the Mind and Why You Must Know Them. Many people do not know how our mind works, and it's not a surprise they don't know the 6 higher faculties of the human mind.

Click Here to download the PDF. I hope they help you along your way. Highlights There are three personal factors that enable you to build a successful business: What wins in ecommerce is pressure over time. My name is Drew Sanocki. Slight departure for our usual deep dive into analytics. Want to save this transcribe to read later? If you look closely, you will notice that these are all one dollar bills. Now, I started this because I was looking at the posts on my blog. Far and away, one of the more popular ones is on this subject, how I got to a million in revenue in under 18 months. On a personal level, what enabled me to build that business? Hope you find it interesting. What matters is that you personally have the mindset, the approach, and the mentality to go after that kind of growth. On the subway this morning I was thinking of three reasons, three factors, back in that really enabled me to focus on the business and grow the business. The first factor is vision. He talks in the seven habits of highly effective people about just writing out your mission, vision, and values in life. Not just daydreaming about what your life could be but actually crafting a vision in the first person about where you are, say, five years from now. After business school I was unemployed. My company had gone under, where I was working at the time. I revisited that vision and what came through loud and clear was that I wanted to be an entrepreneur. I want to be my own person. I want to master my own destiny. I think a lot of entrepreneurs are the same way. At the core of it was independence, career independence. I would read the vision to myself. It was the reason why I went to work. I went into work every morning with the mindset that I was creating independence for myself. For me, if you can tie it to this bigger picture, the bigger reason, then it gets you really fired up in the morning to be as effective as you can when you get into the office. For me, this simple visioning exercise was enough. The second reason is focus. If you are like me, you have thousands of business ideas. You got to shut that off. I found it was one of the more challenging things for me to do to shut that off and just focus on my own business, focus on one thing. I would also put consulting in there. A lot of people love the idea of doing three or four things. That makes it harder to start the business on the side. You got to bring the business to the for that and focus on that. For me, that intense focus really zeroed in on one thing, and it was one number. That was like everything I thought about. Why did I pick that number? That number, in my head, meant freedom. Actually, it was half that because I shared it with my business partner, but I knew I could survive on 50k a year. The second I achieved that 50k a year that I was able to generate by myself, it meant the first giant step towards independence and freedom and never having to work for anybody else again. I found that incredibly motivating to the point where in the shower in the morning I was going over the number. What does that mean? That means I only really need to generate new visits a day from paid traffic. That really dictated my AdWords spend, my paid ad spend. You get the idea. You back into everything else you need to do to get to that point. You think about it all the time. Once you achieve it â€ I think in our case it was probably three months in, four months in â€ you set another goal. Then it probably became selling the company or something like that. The hardest thing for me easily was to put all the other business ideas I had, even different directions to take my company, put them on the back burner. I encourage you to write it â€ Sorry, I encourage you to write that book. I encourage you to read it. I would say he talks about roughly the same thing. That a very small proportion of your activity drives all the results, and to focus on that one thing. That was factor number two. The third factor was cultivating habits. That was very important because I think most entrepreneurs have a little bit of ADD. You may have the vision. I was like that for the first several months of running my business before I went to Salt Lake City and I met with a guy who was my mentor at the time, John Bresee. John Bresee started a company called Backcountry, backcountry. He grew it, sold it to Liberty for I want to say like hundreds of millions of dollars. That was all to come, but at the time it was a super successful outdoor equipment retailer. That stuck with me. Singles and doubles, blocking and tackling. Those businesses become billion-dollar businesses, but ecommerce is basic. Not only unrealistic, probably not a good business decision to shoot for that. That by and large, the vast majority of entrepreneurs do it by

blocking and tackling, by doing the basics. At Design Public, this took the following form. To put this in context, I had just gotten out of the navy. I was in the navy for four years before business school. I had the navy mentality of building what are called standard operating procedures, or SOPs. Everything in the navy has an SOP. It has an SOP for a reason. I needed to generate an SOP to run my business. For me it took the form of time blocking. Monday, for example, I focused on acquisition marketing, Tuesday retention marketing, Wednesday merchandising, Thursday customer service. Friday I think was growth and improvement. That was the one day a week I was allowed to think of outside the box ideas, which is extremely frustrating for me, by the way, but I had to box it into Friday. Then within each day I had the same routine. That was on a weekly basis, but I had SOPs for monthly and quarterly too. For our business with our amount of traffic, once a month was a good pace to review those tests and improve on them. Those were typically a good time to review the SOPs themselves. You go back and you look at the is this Monday through Friday thing working for me and for the company at this stage. I think when you have that approach, it really increases your odds of success. Everybody listening to this podcast knows you have to do conversion rate optimization. You know you have to do email. You know you have to do SEO. I find that most entrepreneurs, though, come into the office and take random shots at whatever they feel motivated to do today or inspired to do today. The entrepreneurs I see that are succeeding have developed this sort of habit of working on one or two things at a time at the same time every week, at the same time every day. I would encourage you to adopt that approach. Abstracting up from ecommerce, I think this approach works in general in life. I know Stephen King did the same thing. Gates did the same thing with coding. He just focused on coding a little bit every day. People underestimate how much they can achieve when they compound effort over time. Those are three pretty personal factors — visioning, focus, and habits — that I think were critical in building my business.

Chapter 2 : Science of Success | Million Dollar Mindset

In this episode, I talk about the "million dollar mindset" that contributed to my success in growing my online retailer to \$1mn in revenue in just over a year. I hope they help you along your way.

And the only way to transcend this limited level of thinking is through World Class Programming. Parents, teachers, coaches, ministers, community leaders and others convince us certain things are true and others are not. They tell us what to believe and what not to believe. In reality, our beliefs were simply a conglomeration of opinions and philosophies from other people who influenced us as kids. I heard that statement from childhood through college, and I reinforced it by repeating it to myself and others over a period of YEARS and I experienced it when I landed my first job. And any first year psychology student can tell you what happened next: My Beliefs Directed My Behavior. I wanted to make a lot of money. I had the desire. But since I had these limiting beliefs I strived to keep working harder and harder, always searching for more difficult jobs. I knew they were wrong! At first it was really uncomfortable, but after a few months, I kind of got addicted to it. In what seemed like a coincidence, big things started happening to me. I started associating with successful people I never had access to before. Somehow, I was attracting them. Business offers started coming in, and money became easier and easier to earn with each passing year. So I went to the library and checked out every psychology book I could get my hands on. After several weeks of study, I found the answer: My results with money went through the roof. This is one of the reasons most people would rather not discuss topics in which they hold strong beliefs. The very thought of someone challenging their beliefs or having an opposing belief is so daunting they fear it could ruin the relationship. Our beliefs create our perception of the world, as well as how we fit into it. Security is one of the most powerful human needs, and our beliefs give us the contextual framework in which we give organization and order to an otherwise infinitely complex equation. Our beliefs lead us to believe we understand how the world works and the role we play. This gives us a tremendous sense of comfort and offers the emotional security we desperately crave even if our beliefs are completely delusional, false or wrong. A couple of years ago I went to my doctor for a check up and told him I was experiencing shortness of breath. Upgrading this one belief literally changed my life. The only reason I discovered it was because I was lucky enough to gain exposure to some of the biggest thinkers in the world. In a few short years I experienced world-class success beyond my wildest dreams. So if you UPGRADE the language you speak to yourself and others to world class, you begin exhibiting world-class behaviors, which naturally manifest world class results. The only catch is most of us are surrounded by middle-class thinkers, and access to the world class is difficult to gain. All you have to do is listen and incorporate them little by little into your daily life. We learn to speak the language of our native country for the most part by listening to our parents and family members as infants and toddlers. They speak, and we mimic and imitate them. Fear based words remind us to always be on the lookout for the bad things that might happen. Love based language reminds us of our goals, dreams, opportunities, talents and ambitions. World-class language is the ultimate language of love and abundance. It makes us look forward to the future, grateful for the past, and focused on the present. Who has time to recite affirmations every day? We become like the people we spend the most time with. We adopt many of their habits, attitudes, beliefs and behaviors. Listening to the language of the world-class is contagiousness. The world-class see the world as their playground where every dream is possible and every dreamer is limitless. Get the Whole Family Involved! Imagine what it would be like to be raised with world-class beliefs. The advantage you would have had! Why not give your kids this priceless gift? We get so much feedback in our Mental Toughness University program from parents who decided to involve their kids in the reprogramming process. These kids have been trained to recognize middle-class language when they hear it and know exactly how to upgrade it to world class. I hope you will give yourself and your family a shot at world-class results with this album. After 20 years of research I can honestly tell you there is nothing more important than world-class programming.

Chapter 3 : » The Million Dollar Mindset Experience

The Million Dollar Mindset gives you the combination and unlocks the door to the money, success, fulfillment and lifestyle at the core of your heart's desire. Regardless of your current position, results or skills, this amazing way of living is within your reach.

No child is born with the million dollar mindset. It is learned, and you too can have it. What is this that makes them stand out from everyone else? Well, if you are keen to take notice, you will realize that this thing they do differently from those who are not as successful is how they remain motivated to keep doing what they do, to keep on succeeding and keep growing their wealth. Do you aspire to be just like them? They read books which inspire, motivate, empower and reenergize them. These books give them ideas about their next move towards further success. The answer is probably hardly ever. Do what the rich do and stay as cool as a cucumber. They are Grateful Each Day Tony Robbins starts his day every morning by meditating and feeling grateful. There is power to be found in expressing genuine gratitude for everything you have in your life. It lifts your spirits and fills you with happiness, which improves your satisfaction levels. It helps you remember all the little blessings you have to be thankful for which can quickly be forgotten and taken for granted. Practice an attitude of gratitude every day and look at what a difference it can make in your life. They Practice Mindful Meditation Most wealthy and successful people spend at least a few minutes each day meditating because they know it is essential to stop and calm the busy mind every now and again. They have a lot going on in their life. They Exercise The million dollar mindset is about taking care of yourself in every aspect. Meditating is excellent for looking after the mind, and exercise is how you look after your body. They Wake Up Early The saying that the early bird gets the worm was probably created to describe the million dollar mindset because that is precisely how the wealthy have managed to get ahead of everyone else in life " by waking up early each morning, and starting their day while everyone else is still in bed. By waking up early, this gives early risers a few more hours or minutes to get stuff that they would otherwise not do during the day. They Go Big Rich people set goals for themselves, and then try to smash those goals by excelling more than initially planned. They go big or go home, and they aim high to reach for the sky. Of course, they also have laser sharp focus on their goals and practice consistency in working towards further success. The better your attitude about life, the more opportunities will come rolling in. They Focus on Opportunities The rich are always on the lookout for what their next move could be, i. They view everything, which happens to them as an opportunity to either learn from or take advantage of, in their pursuit of success. If you were to observe the habits of the wealthy, they never shy away from an opportunity to share their skills, ideas and what they can do. Those with the million dollar mindset have a precise elevator speech where they can define their platform. The wealthy know this, which is why even though they may be afraid, they never let it stop them from making a big move and taking risks. So, with the million dollar mindset, the wealthy take calculated risks. For the million dollar mindset, look for opportunities to network and broaden your growth. They Dress for Success The wealthy know the power that the right image can present, which is why the wealthy invest in items of clothing that fit well and exude confidence whenever they need to make a great impression. They instead admit to the loss, accept responsibility for it and view it as a critical learning experience towards how they can improve moving forward. They Live Within Their Means The rich never buy or indulge in anything unless they know they can afford it. If they want something, they work for it until they can afford it. They Make It a Point to Pay Themselves First Saving or rather investing is one thing which has become second nature to many wealthy people. We are not talking about those who strike it rich and then lose everything a few years later. These are the folks that get rich and stay rich for life. So, for the million dollar mindset, pay yourself first. This is why the rich avoid it like the plague and slam the door shut on that emotion. They Avoid Toxic People Linked closely to the point above, avoiding negativity also means avoiding toxic people who will not benefit you in any way and only serve to bring you down. The constant whining, complaining and debilitating negative talk can be emotionally draining and a waste of energy, which is why the rich only surround themselves with successful people in their lives. They Have a Mentor Even the wealthiest of people once had to start

somewhere, and that somewhere was at the bottom before they worked their way up. During that time, they sought out the guidance of a mentor whom they knew could lead them to where they wanted to be. Mentors are excellent role models you can follow to have a direct impact and influence in your life because they have a lot of lessons, wisdom, and knowledge to impart. Cultivating wealthy habits is something that everyone can do, even if you may not be as wealthy as you hope just yet. Even the rich had to start somewhere, and they were once exactly where you are today. They operate on discipline, and it is this discipline, which allows them to adhere to their schedules. How many of these wealthy habits are you already practicing? Sign up for my weekly updates and get a copy of my exclusive workbook that takes you step-by-step through building the life of your dreams! Now check your email to confirm your subscription. There was an error submitting your subscription. First Name Email Address We use this field to detect spam bots. If you fill this in, you will be marked as a spammer.

- *Million Dollar Mindset* A quick search will reveal that the word "desire" ACTUALLY comes right from the Latin verb "desidare" which is pretty straight forward. That verb comes from the phrase "de sidus/sideris" meaning "of the stars".

First, take a breath. Let your mind become clearer. Think of creating an internal supporter to sit at the committee table. This controlled voice might say: You know what to do. How can I make this work? I will find a way! Why do I always do that? When you hear yourself say anything negative about yourself or what you are trying to accomplish you are going to need to put a stop to it and counteract the negativity with something positive. When you hear this kind of self-abuse you need to stop immediately and pretend that you are talking to a good friend who had just made the same mistake. What would you say to your friend? Now it is time to pick your-self up and try again. There is no shame in failing Controlling the negative mind chatter takes time and you will slip up along the way. What happens, however, is this: Stop feeding the negative mind chatter and positive becomes your mindset. Reinforce your positive thoughts with a reward. The size of the reward is not the focus here. What you are trying to do is to reward yourself for your daily accomplishments for motivation and encouragement. So every single time you hear the positive self-talk in place of negative acknowledge it with something positive even if it is nothing more than a smile and a self-pat on the back. Either your relationships are truly supporting you or they are not. We are pretty much taught by experience to put a premium on those few people who can truly appreciate you for the real person you are Do not let others hold you down with all of their doubts and expectations; you have more strength and potential than anyone could possibly imagine. Many times we find our self being beat up by others and thoughts of self-doubt being placed on us by those in our lives. We have to make that same conscience effort in listening to those around us and what they are saying. Outside support is critical to your success. We all love and crave positive affirmation from those in our life. Surrounding yourself with positive people will help you fight off the inner chatter that is negative and that limits your success. Ask For Support from Others Listen carefully to the messages of those around you. Are they delivering a positive or negative message to you? Not always, but most of the time you will find that if you take the time to really help those around you understand what it is you are trying to achieve they will come along side of you and cheer you on and help in any way they can. Remember, I told you that many people told me that I could not make it on my own without the help of my Coach. By listening to this I was feeding my mind with doubts and fears. I was limiting my own success. Once I learned to listen to what others were saying I was able to combat that with my response and my actions. What came out of my mouth next was something brand new compared to any previous words of response to similar conversations. It is true that I would not be doing what I am now if it was not for my Coaches knowledge, help, encouragement, and believing that I was worthy of the same success he was enjoying. I told him I have listened to people for way to long tell me how I would fail on my own without Keith and that, they were correct on that part as well. I needed help from someone that has reached the place I was trying to get to and had the understanding of how to get there. Then of course I offered to help that person out. Just for the record, that person is still wandering around discouraged and trying to tear everyone else down instead of doing what needs to be done to achieve the success he wanted. The worst part of this situation is that this man has put himself into the situations he needs in order to find the success he seeks many times. He has been to several offline events, and has been in the midst of those he should be keeping company with. Those who could lead and guide him. You need to get to a place where you can meet, connect and create longstanding relationships with harmonically-minded people " with people who have and are going to continue to accomplish amazing things. These are the types of relationships that are going to encourage and serve you, as opposed to those relationships that ultimately get you nowhere. This man I talk about was there in the midst of those he needed to be hanging out with and learning from. He just could not get to the point of pulling himself up by the bootstraps and doing what he needed to do. It was easier for him to just go around and try to tear down those he could see living the life he could not see for himself. My wish for you is that you create a million dollars, AND that you also create a million-dollar lifestyle in the process This is the kind of wealth

you deserve.

Chapter 5 : Million Dollar Mindset: What Do Wealthy People Do Differently?

Auto Suggestions are available once you type at least 3 letters. Use up arrow (for mozilla firefox browser alt+up arrow) and down arrow (for mozilla firefox browser alt+down arrow) to review and enter to select.

Been there done that, got the t-shirt. No desire to go back! How about learning how to build a million dollar company with little to no effort while jet setting around the world and living like a Kardashian? Because it is my experience in transforming my own life and in coaching over individuals, entrepreneurs and other inspiring and amazing human beings that mindset is the missing link to sustainable joy and happiness in our lives! While I see nothing wrong with those things and see the power in many of the ideas, I am passionate about teaching what has specifically worked for my clients and me. I am talking about the applicable distinctions, principles, coaching and wisdom I have received from my years of seeking out the best coaches and thought-leaders I could find and not just taking in the information, but using it for transformation. Developing your mindset and skillset is the key to living a prosperous life. Prosperity is about, both, what you need to DO and, more importantly, who you need to BE in order to feel happy, be fulfilled, make a difference and leave a legacy. It is also about having fun yes, fun! It is learning to be highly involved in and committed to your journey while being fully detached from what you think it has to look like or when it must happen. It is about being an owner of your life and the experiences you are creating! This is the key that separates the happy from the miserable, the successful from the struggling, and the fulfilled from the empty wanderers. I am certain that what I have assembled for you here in large part due to the amazing teachers and mentors I have had in my own life has the power to create a life, business, relationships and level of happiness that you may have never thought possible. No guarantees of course, it would be impossible for me to do that because I am only the vessel. You will need to make that guarantee to yourself before you start the course and if you do, the transformation will happen! How to instantly take complete and total ownership of the ideal reality that you want to create! Regardless of how you were raised or the trials you have experienced, if you are ready to stop feeling so stressed, swamped and unhappy, this one is going to be huge! Uncovering your Core Values and Signature Strengths! You will get super clear about what truly motivates, inspires and is important to you so you can go to bed fulfilled and wake up excited! The simple way to get rid of worry for good! The powerful distinction that will allow you to create strong and healthy relationships with any and everyone! No more fighting, arguments, misunderstandings or resentment with significant others, co-workers or friends. How to ask for what you want! Wow, sounds like a lot of awesome, world-changing stuff! I can already tell we are going to have a blast together! I have learned first hand that: What does my investment include? Here is what is included in the 3-month experience: You, me and the other 9 MDMers will be virtually face-to-face and dive into a specific area of applicable wisdom that you can use immediately to create your ideal reality! All calls will be recorded and sent out within 24 hours of the call so if you have to miss one, you will have a way to catch up. I would avoid missing the calls if at all possible because there is so much power in our collective energy and live time together. We will also use this time to address any obstacles or opportunities that are in your world in real-time. One-on-one coaching with me! Whatever your big, bold goal or mission is, I want to make sure you have the absolute best chance to succeed. By the way, the price of this course is far cheaper than what it costs to coach with me exclusively one-on-one, so the included one-on-one time makes this even more of a deal! Arguably the most powerful part of the programs I have been a part of has been the relationships with the other people in the group. Whether for accountability, support, and encouragement or just to vent, having someone that understands exactly what you are going through, is undergoing the same transformations and is a creative powerhouse that you can strategize with, is hugely beneficial! Super-secret Members-only Facebook Group! Adding one more element to the fantastic support system included in this program is the private FB group. This will not be open to anyone who is not a part of this program, ever. It will start off with just 10 but as more people attend the MDM experience, they will be added so you will have a team of like-minded rock stars who are there to serve and support you. Other Goodies whenever I feel like it! I was taught the power of service by my coach Steve Chandler and that means surprising and astonishing

people by going above and beyond what they may expect. Guess you will just have to be a part of the experience to find out! Joining this course was one of those things for me, and I am SO glad I trusted my gut on this one! I have had the opportunity to learn from some amazing and inspirational people. Jason is a dynamic leader who puts his whole heart into every call. His energy is truly infectious and I believe that I am a better person and coach because of his wisdom and loving pushes to BE my greatest self. It changed my life because it makes transformation possible in every moment of every day no matter what has happened in the moments before. Julia Canada This is exactly what I want to do to create an epic life and business, where do I join? The truth is, not everyone who applies will be accepted. Here are some characteristics I am looking for in the perfect play mate for this experience: Believes that when they change the way they see the world, the world they see changes. Has a track record of investing time, money, energy and enthusiasm to grow and prosper in their life. Is comfortable with or comfortable with being uncomfortable with answering tough questions, being honest with themselves and the rest of the group and sharing and exploring how to create what it is that you really want. Desires the support of and to support a like-minded group of world-rocking all stars. Will show up as their authentic self, free from B. Understands that just because some of the stuff we talk about is deep, that we are a group focused on fun, love and creativity and will vow to bring that to every interaction! So if you are serious about transforming into the person you were born to be and are ready to commit the time and financial resources to make that happen, email me now â€” Jason MEometry. Lots of love and Authentically Yours,.

Chapter 6 : The Million Dollar Mindset – “Nerd Marketing”

The Million Dollar Mindset has 24 ratings and 2 reviews. Richard said: had nothing new to say and said it irritatingly Once you've heard one you've.

Although there is plenty of specific information given about creating wealth, everything that James talks about goes back to the fact that having the proper mindset about what you are doing is at least as important as the actual things that you do. The workbook not only encourages you to take notes of critical points that are discussed, but also has spaces for you to write down answers to various questions and activities that are introduced throughout the program. Normally, people tend to gloss over the activities that are part of products like this, and I encourage you NOT to do that. One of the first activities that is on Disc 1 netted me over 20 great ideas for ways to gain success while teaching people about personal development, and over half of them were ideas that were well off the mark from anything that I had considered in the past. Disc 1 – “The Illumination Factor In Disc 1, James dishes on the fact that success is something that you become, and then the money will follow. His specific quote is: Making money is the result of Success. Disc 2 – “The Science of Success In this disc, it is pointed out that the entire process of attaining success is simply a matter of consistently taking part in proven methods of doing so. In other words, if someone else can become a millionaire, then you can too, as long as your thoughts, feelings, and actions remain in consistent alignment with successful practices. James also discusses the huge role that your subconscious mind plays in the attainment of success – or lack thereof. Just as consistent application of successful practices is a requirement for attaining success, your subconscious mind must also be constantly fed empowering, and belief-filled thoughts. No amount of successful practices will amount to continual improvement and creation of wealth if your subconscious mind is filled with self-limiting beliefs, or feelings of poverty and lack. It is possible, and even simple, to reprogram your subconscious mind, but as with everything, a consistent, repetitive effort is required. There are also several key psychological factors that are discussed in great detail on this disc, and they include: I recommend a heart-felt study of this disc to discover some interesting and empowering facts. Disc 4 – “Providing Value One of my most memorable parts from this disc is when James says that you should always provide 10 times the value that a customer has paid for. He discusses not just delivering massive value to the people who purchase your products or services, but about the fact that you are not looking for one-time sales. Rather, your goal should be to build a trusting relationship with that customer, which benefits both you and the customer in countless ways. Since becoming a millionaire requires that you do something that gives value to others, providing more value than people pay for ensures massive success in any endeavor. There is also a very interesting section on this disc that references a study done by Howard Gardner about how each and every person is a genius in at least one or two broad areas of life. By discovering which of those areas of your life YOU are a genius in, building your product or offering around those areas is a great way to ensure not just success, but joy in your work as well.

Chapter 7 : Million Dollar Mindset by Marla Tabaka on Apple Podcasts

So, what does this have to do with cultivating a Million Dollar Mindset? Simply this: most people constantly struggle between their ANALYTICAL mind and their REACTIVE mind. The analytical mind is the part of your mind that is very good at sifting through information and coming to a conclusion.

Entrepreneur, Attorney, Author, Blogger, and Mom. Just five years ago, DeBianchi was making a name for herself working in hospitality for the hot Miami nightlife scene while teaching a class on hospitality for Florida International University. Today she runs one of the most widely sought-after boutique real estate firms in Florida, DeBianchi Real Estate. She is an out-of-the-box thinker, a perfectionist, and a magnet to high net worth clientele including athletes, celebrities, business tycoons, and real estate investors. So how has a young thirty-something real estate agent made her mark in the extremely aggressive Miami real estate scene? As such, Samantha says she will always choose to keep her firm on the smaller side, so that she can have a greater amount of impact in growing her team members. She says that real estate is a complicated business and so she only hires full time agents who are coachable. Her goal is to arm each team member with the tools, knowledge, and insight to take exceptional care of every client who walks through her doors. Samantha says that it is impossible to grow a business without an absolute commitment to growing your people. Go Ahead Judge Me: She says that the bigger you grow your business, the more haters you attract. Soon she realized that there were millions of supporters too, it was just that it was easy to concentrate on the negative words of a few rather than the positive reinforcement of millions. Today, Samantha says she no longer cares what people think of her. She says that when it comes to building a business, you must rally your supporters, ignore your haters, and realize that judgment is part of the territory when building a name for yourself. Samantha says that she goes through the same trials and tribulations that every real estate agent experiences. Sam shared a story of one client with whom she spent a day delivering an amazing real estate experience which included car service, a helicopter tour, and dinner. After an incredible day of previewing the Miami real estate market, her client disappeared. She says that all you can do in these situations is chalk it up as a lesson on how to work smarter next time. She says she no longer invests in clients who are not invested in her. Invest In Your Business: In addition to monopolizing the local real estate market, Samantha also monopolizes the share of park bench advertising from Miami to Palm Beach. She says that at the beginning of your career you have to educate people to show them how you can help them whereas later in your career people know you can help them, so you then have to educate them as to how you have scaled your team to continue to serve new clients. She says that so many businesses working with professional athletes and celebrities make the amateur mistake of disclosing the business relationship to the world. Sam says this is the surest way to make sure you will never get additional business from celebrity clientele. Samantha says that she never discloses who she is working with, except in rare situations where the client wants the information disclosed. Samantha and her team members adhere to strict confidentiality policies so that the privacy of each client is protected at all times. She can take a proverbial punch and get back up. And she knows how to fly under the radar for the benefit of her clients.

Chapter 8 : The Million Dollar Mindset: How To Attract The Life You Deserve

The Million Dollar Mindset, is an incredible learning system from a great thought-leader in the field of personal development! As a wealth expert, James shares the proven methods that's guaranteed to turn a mindset of lack, limitation, to one of prosperity, increase, and abundance.

I want to tell you about the mindset required to create wealth on the Internet. The actual mechanics of building successful websites are actually pretty basic: But what the newcomer fails to understand in the world of Internet Marketing is just how important it is to have the right attitude, the right mindset. Let me describe for you the attitude that allowed me to build a six figure website. Being Hungry for Freedom Like many people, I had a day job that I worked 40 hours a week at, and I was miserable with it. It was not so much the hours themselves, nor was it the job itself. I could deal with the actual job. But the grind of doing it so consistently was wearing me down emotionally. I wanted to come home each night and start a business that could eventually set me free, and even gathering the energy to try to do that was very difficult. My day job was sapping my strength to pursue a better life. Worse, I fell into the trap of spending money to feel better about myself. At some point, I realized that if I could create even a modest online income and combine that with sensible frugality, then I could purchase my freedom and some day walk away from my day job. Eventually, the pain of grinding out a living by sacrificing 40 hours of my time each week became to great for me to ignore. I wanted something different for my life, so I set out to create a business. The Creationist Mindset At this time in my life, I was exploring different business models on the Internet. How could I use the Internet to make money and build a real business? I noticed that many business models relied on exploiting inefficiencies. For example, say somebody wants to buy a book on Amazon. They do a search for the book and they land on a personal website, one like you or I might create. We are recommending the book and so the person clicks through our affiliate link and buys the book on Amazon. Because we sent the customer to Amazon, we get a tiny slice of the revenue. Do this several times every day, and you can build a decent income from it. Some people make a living this way. While some affiliate models do add value for the buyer, many businesses on the Internet do not. They simply game the system to get clicks and build up tiny amounts of income, over and over again, without adding anything of real value to the Internet. I considered such business models and decided that they probably did not have much sustainability to them. I wanted to create something of value, something that would last for a long time, something that the search engines would be proud to send their searchers to, over and over again. It is not just a collection of words about a topic. It is not just a bunch of keyword-targeted articles with boring walls of text filling up the site. The author behind the site must actually care about the people who interact with the website. I set out to build such a website in an area that I had some expertise in. My ideas were original regarding my topic and I could actually make a difference in the lives of my readers. I was building the site in the hopes of income, but my focus was not to extract income at any cost. Volume matters, and if you build a huge website, you will likely make some money. But, the authority website model says that quality and usefulness is even more important. The website that I built and eventually sold off for six figures was built with genuinely helpful articles that will stand the test of time. Writing a spammy review of a red toaster is not going to build a sustainable business. Instead, create something of value, something that is so useful and helpful to people that they refer their friends to read it too. Bake in quality right from the start. One attitude leads to real wealth, the other might lead to some quick cash that will fizzle out. Creating Ultra Premium Content that Sells Itself This million dollar mindset is about going above and beyond what your competition is doing. Look at competing websites in your niche and study their content carefully. Look at several of the top websites as ordered by Google searches. Now, take a mental snapshot of all of that content you just examined, and figure out how to beat it. Figure out how to make your own content that goes way above and beyond what your competitors are offering. Maybe your new content will be more in-depth. Maybe it will be more detailed. Maybe it will need to be offered in more formats such as videos or eBooks. The right mindset is one that says: Then, do it again. The first few articles you publish will take forever to create and polish. What used to take you 10 hours will now take you 2 hours. Focus on

creating ultra premium quality with each and every article, and let your speed increase naturally over time. Sustainable income is your goal, not rapid growth that can be taken away at the drop of a hat due to poor quality. Because the truly wealthy know the power of concentration. Warren Buffet is famous for arguing against diversification, saying that he prefers to pick a small handful of winners instead. Obviously, his track record speaks for itself. Concentration is a powerful strategy. With online business ventures, this idea is especially important, because there are so many potential distractions. If you have five or ten websites, how many of them do you think are going to sell for six figures? But if you have one website, and carefully nurture it and care for it for several years, you may well get a healthy income along the way and a huge payday at the end like I did. I poured all of my energy into one website, and it created a very healthy income for me for years and eventually sold for six figures. The power of concentrating your efforts on one website means that you are building something extremely valuable that will therefore be very durable. Google is not going to ignore a well built authority website that is oozing with quality. When you diversify you run the risk of watering down what could have been a great website into many smaller mediocre websites. The problem is that it takes so long now for the search engines to start trusting legitimate content. This is because so much new web spam is created each and every day, that the only practical solution for search engines to deal with it all is for them to put everyone on a probationary waiting period. What this means is that it will likely take you longer than you want in order to become profitable with your online business. But this is also an opportunity. Nineteen out of twenty people will drop out of the race before they see success. This gives you a clear opportunity to press on and be rewarded in the long run. In addition to this, Google likes to shake things up from time to time with algorithm updates. Your website may have extremely high quality content, but still suffer occasional setbacks due to these shifting winds. The solution to this uncertainty is to take a long term perspective. Look at Internet Marketing as your long term hobby, one that will likely pay off very well for you some day. If you follow the principles in this article and demand premium quality content for your website, these fluctuations will matter less and less to you. Deep down, you will know that you are building a valuable long term asset, and that the value you are providing to people will pay off well in the long run. Instead, worry about how much your site will be earning 2 years from now. Your actions today " and every day " will dictate how much that future income will be. Focus on Daily Output with a Quota This is perhaps the most powerful mindset that you can adopt for this business. Let us assume that you have a website right now that is getting a trickle of income. It is still fairly young, does not get much traffic, and it does not have many articles on it. But you are seeing a small trickle of income based on what you have built so far, and you want to grow that income in order to achieve freedom and liberation. Here is the mindset you must adopt in order to make that happen: Make a pact with yourself that you will publish 3 articles each and every day on your website. Each article must maintain premium quality. Each article should target unique long tail keyword variations: But this has to be a hard core commitment. This has to become the most important thing in your life, period. But if you can find the discipline to make it happen, amazing things will happen. Do this for a year straight and you will have the foundation of a strong online income. Do it for two years and you will likely have a website that is worth six figures. Of course, this makes a few key assumptions, but none of them are really deal breakers if you are truly hungry for liberation: You picked a profitable topic that is not too competitive. You picked a topic that you have some expertise in and can write prolifically about. You do some promotion on the side in addition to your on-site publishing. You are willing to be patient and let the site age in order to gain trust. You are willing to wake up early or stay up late in order to write articles each day. Create a single website, make it premium quality, shoot for high volume, take daily action, and work like a dog at it.

Chapter 9 : Samantha DeBianchi - Million Dollar Mindset | HuffPost

The million dollar entrepreneur mindset isn't something that people are born with. Rather, it is something that is built, through years of hard work, patience, persistence, and laser-sharp focus.

I have a list of twenty that I believe are worth listening to repeatedly. This made the list because it is unusual, a different perspective than what is normally sold in the stores. I have listened to it at least once a month for four months. I really wish he had elaborated on this particular topic. However, if you like this and want more of Ray, go for it. I called Collapse the World terrible because of the nauseating soundtrack that plays in the background. All in all, Ray is a decent second tier motivational speaker. Hey, I generally give James the top rating just because its him and he has a good presentation of very useful personal growth information. I gave it the four stars because of the 2 credit cost. I waited over a year until I earned some free credits to order this one. Again, its a great listen and important information. If it boosts your self image and mindset in anyway, then it is definitely worth it. I think James does a great job at getting you excited and vamped up to follow what you really want. I think he cares too. And he is a good marketeer, which is ok. It definitely keeps to the focus of changing your mindset! The advice is correct of course, just hard to implement. Hey, but thats self improvement. Still should have been one credit. But, it proves out the million dollar mindset works and provides the return.