

DOWNLOAD PDF VALUING SMALL BUSINESSES AND PROFESSIONAL PRACTICES

Chapter 1 : Valuing Small Businesses and Professional Practices by Shannon P. Pratt

"The eagerly awaited third edition of Valuing Small Businesses and Professional Practices is a "must have" for every valuation professional. In providing essential valuation theory and meaning ful valuation instruction, this treatise is both a comprehensive refernce source and a practical tool.

Today, as global business becomes increasingly complex and stakes become higher, project management is finally getting the recognition it deserves - as a profession, distinct from general management. Mastering Project Management takes you deeper than any previous book into the developing project management body of knowledge. This innovative book provides practical guidance on how project managers can deal with: Mastering Project Management takes you beyond the basic tools for planning, scheduling, and control, and to the next level of project and more! It ensures that - whether you are employed specifically as a project manager or whether you have a critical project dropped in your lap at the last minute - you will be prepared to take control and guide each project to a successful finish. This book contains so much useful information that practitioners with any level of experience must have it in their library. While the book itself is good, the bibliographies and resources cited give the practitioner a database full of information. In providing essential valuation theory and meaning ful valuation instruction, this treatise is both a comprehensive refernce source and a practical tool. No valuation professional should be without it! Whether you are an apprentice or an experienced practitioner, this book is a must. It provides us with helpful hints, current techniques, and the latest bibliographies of relevant topics. This book and Valuing a Business by the same authors are the most used references in our office. This book and Valuin a Business by the same authors are the most used references in our office. For well over a decade, Valuing Small Businesses and Professional practices has been the essential one-volume reference for performing accurate valuation analyses. Times have changed, however, and new government regulations and legal practices create an environment where lack of current knowledge can be critical - and costly! For this reason, Valuing Small Businesses and Professional Practices is now completely revised and updated to include: More emphasis on the legal context in which valuations are performed; an entirely new chapter on value drivers and their impact on valuation mtheods; New chapters detailing discounts for lack of marketability, public company data, and comparative transaction databases; a greatly revised chapter on alternative dispute resolution, now broadened to explain increasingly popular mediation along with arbitration. When you want every detail on small business valuation, plus hundreds of sources where you can find courses, seminars, books, tapes, supporting quantitative data, and more on any subject, Valuing Small Businesses and Professional Practices, Third Edition, remains the only comprehensive tool of its kind. Pratt is a managing director and one of the founders of Willamette Management Associates. Founded in the s, Willamette is one of the oldest and largest independent valuation consulting, economic analysis, and financial advisory firms in the country. In addition to this book, Dr. Pratt holds a doctorate in finance from Indiana University. He is a chartered financial analyst and a fellow of the American Society of Appraisers the highest designation awarded by that society. Reilly is a managing director of Willamette Management Associates. He holds a master of business administration degree in finance from the Columbia University Graduate School of Business and a bachelor of arts degree in economics from Columbia College. He is an accredited senior appraiser certified in business valuation , a chartered financial analyst, a certified public accountant, a certified management accountant, and a state- certified affiliate of the Appraisal Institute. Reilly serves in an editorial capacity for, and is a regular contributor to, such professional journals as The American Bankruptcy Institute Journal and The Journal of Property Tax Administration. As an appraiser and economist, he has testified both in domestic and international courts on well over occasions regarding the valuation of assets, properties, and business interests, and regarding various economic damage issues. Schweihs is a managing director of Willamette Management Associates. He holds a master of business administration degree in economics and finance from the University of Chicago and a bachelor of science

DOWNLOAD PDF VALUING SMALL BUSINESSES AND PROFESSIONAL PRACTICES

degree in mechanical engineering from the University of Notre Dame. He is an accredited senior appraiser of the American Society of Appraisers certified in business valuation. Schweih is a frequent speaker to professional societies and an author of articles on various aspects of business valuation. He is often called upon to testify in court on contested business valuation matters.

DOWNLOAD PDF VALUING SMALL BUSINESSES AND PROFESSIONAL PRACTICES

Chapter 2 : Valuing small businesses and professional practices | Open Library

Going Public. Transactions Governed by Federal Tax Laws. Estate, Gift, Inheritance, and Income Taxes. Charitable Contributions. Employee Stock Ownership Plans.

Pratt is a managing director and one of the founders of Willamette Management Associates. Founded in the s, Willamette is one of the oldest and largest independent valuation consulting, economic analysis, and financial advisory firms in the country. In addition to this book, Dr. Pratt holds a doctorate in finance from Indiana University. He is a chartered financial analyst and a fellow of the American Society of Appraisers the highest designation awarded by that society. Reilly is a managing director of Willamette Management Associates. He holds a master of business administration degree in finance from the Columbia University Graduate School of Business and a bachelor of arts degree in economics from Columbia College. He is an accredited senior appraiser certified in business valuation , a chartered financial analyst, a certified public accountant, a certified management accountant, and a state- certified affiliate of the Appraisal Institute. Reilly serves in an editorial capacity for, and is a regular contributor to, such professional journals as The American Bankruptcy Institute Journal and The Journal of Property Tax Administration. As an appraiser and economist, he has testified both in domestic and international courts on well over occasions regarding the valuation of assets, properties, and business interests, and regarding various economic damage issues. Schweihs is a managing director of Willamette Management Associates. He holds a master of business administration degree in economics and finance from the University of Chicago and a bachelor of science degree in mechanical engineering from the University of Notre Dame. He is an accredited senior appraiser of the American Society of Appraisers certified in business valuation. Schweihs is a frequent speaker to professional societies and an author of articles on various aspects of business valuation. He is often called upon to testify in court on contested business valuation matters. Reilly and Robert P. Schweihs are managing directors of Willamette Management Associates, and accredited senior appraisers of the American Society of Appraisers certified in business valuation. They are coauthors of a number of highly regarded valuation books, including Valuing a Business, Valuing Small Businesses and Professional Practices, and Valuing Professional Practices. They are also coeditors of Financial Valuation: Businesses and Business Interests, Update. Reilly is a certified review appraiser, and a state certified affiliate of the Appraisal Institute. As an appraiser and economist, he is often called upon to testify in domestic and international courts regarding the valuation of intangible assets, businesses, and business interests, and regarding various economic damages issues. He, too, is often called upon to testify as an expert witness in contested valuation and economic analysis matters.

Chapter 3 : Books from Willamette Management Associates

Open Library is an initiative of the Internet Archive, a (c)(3) non-profit, building a digital library of Internet sites and other cultural artifacts in digital form.

Chapter 4 : Valuing Small Businesses and Professional Practices : Shannon P. Pratt :

Valuing Small Businesses and Professional Practices has 4 ratings and 0 reviews. More than 11, copies sold in the first edition! It's the essential gu.

Chapter 5 : Catalog Record: Valuing small businesses and professional | Hathi Trust Digital Library

Note: Citations are based on reference standards. However, formatting rules can vary widely between applications and fields of interest or study. The specific requirements or preferences of your reviewing publisher, classroom teacher,

DOWNLOAD PDF VALUING SMALL BUSINESSES AND PROFESSIONAL PRACTICES

institution or organization should be applied.